

Product Disclosure Statement

1 December 2021

Mercer Super Trust
Allocated Pension
Division



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About this document

This *Product Disclosure Statement* (PDS) is a summary of the main features of the Allocated Pension Division (APD) of the Mercer Super Trust. It includes important information in a series of booklets that are incorporated into and are part of this PDS. The incorporated booklets are the *Investments* booklet dated 1 December 2021 and the *Other Things You Should Know* booklet dated 1 December 2021. You should read the information in this PDS and the incorporated booklets before making a decision about the APD.

The information including the case studies contained in this PDS is general information only and does not take into account your individual objectives, financial situation or needs. Before acting on this information, you should consider whether it is appropriate to your objectives, financial situation or needs. If you are not sure, you should ask your financial adviser for financial advice tailored to your personal circumstances.

You can get a copy of this PDS and the incorporated booklets referred to in this PDS at **mercersuper.com/documents** or you can call the Helpline on 1800 671 369 (or 61 3 8306 0906 if calling from overseas) from 8am to 7pm AEST Monday to Friday. The information in this PDS (and the incorporated booklets that are part of it) may change. You can obtain updated information that is not materially adverse at **mercersuper.com** or by calling the Helpline to request a copy of the information free of charge. Changes that are materially adverse will be advised to you as required by law.

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Mercer financial advisers are authorised representatives of Mercer Financial Advice (Australia) Pty Ltd (MFAAPL) ABN 76 153 168 293 AFSL 411766.

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Keep your contact details up to date

We can only send you information if we have your current contact details. You can update your details via our website **mercersuper.com** (sign in using your personal login) or by calling the Helpline.

If the law permits, we may send member communications electronically (including member statements and significant event notices) via:

- email
- SMS and/or
- a link to a website so you can download them.

We can also post any documents to you. When you receive your personal login details, simply update your communication preferences online under 'Personal Details' or call the Helpline.

It's easy to start your pension

Whether you are close to retirement or ready to retire, we make it easy to start your Pension.

You will enjoy

Simplicity

- You can make a seamless transfer into the Allocated Pension Division and remain with a trusted super fund.

Flexibility

- You can choose how and when you'll be paid.

Choice

- You can select from a diverse range of investment options.

To join, complete the following forms:

- Application Form
- ATO Tax File Number Declaration Form
- Rollover Form.

Send them to:

Mercer Super Trust
GPO Box 4303
Melbourne VIC 3001.

Or call the Helpline on **1800 671 369** or visit **mercersuper.com**

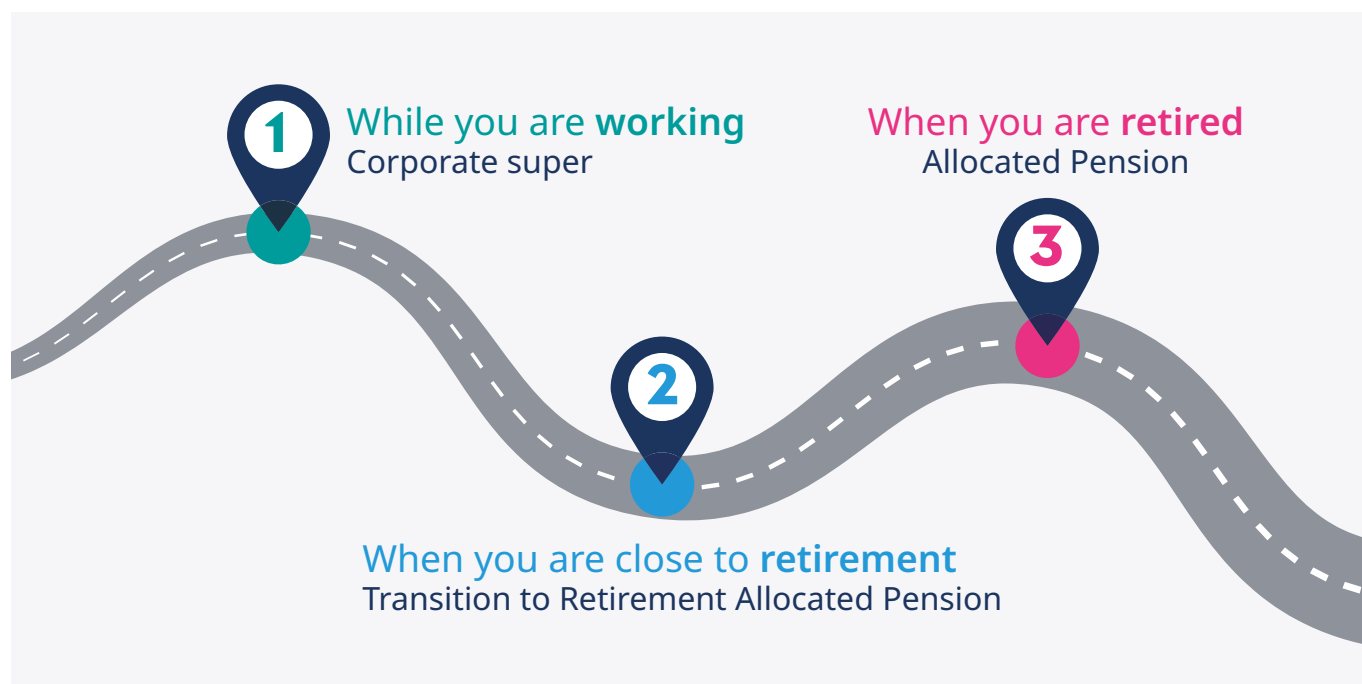
As a start:

- 1** Learn more about how allocated pensions work Page 3
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Allocated pensions

You can transfer your super into an Allocated Pension, also known as an Account Based Pension, when you are approaching retirement or have fully retired. An Allocated Pension pays you regular income payments like a salary or wage.

How super and pensions work in the Mercer Super Trust



While you are working

Money from you and your employer goes into your super account from your salary or wage.

Your super balance grows over your working life.

Tax savings

- 15%* tax on concessional contributions
- 15% tax on investment earnings

* additional tax may apply to high income earners and if contribution caps are exceeded.

When you are close to retiring

You can use your super to buy a **Transition to Retirement Allocated Pension**.

You can keep some money in your super account and continue to make super contributions.

You can receive regular payments from your retirement pension.

Tax savings

- 15% tax on investment earnings until you meet a relevant condition of release
- 15% tax offset on pension payments when you are under age 60
- No tax on pension payments when you reach 60.

When you are retired

Subject to your transfer balance cap, you can transfer your entire super into an **Allocated Pension**.

You will receive regular payments from your pension.

You can take out extra money when you need it.

You can leave any remaining balance to your loved ones if you die.

Tax savings

- No tax on investment earnings
- 15% tax offset on pension payments under age 60
- No tax on pension payments and withdrawals when you reach age 60.

How an allocated pension works

An Allocated Pension is a flexible, tax effective investment designed for retirement.

With an Allocated Pension, you can:

- **control** how long your money will last by choosing the amount and frequency of your regular income payments
- **save tax** because your investment earnings are entirely tax-free (unless you have a Transition to Retirement Allocated Pension and have not met a relevant condition of release) and when you reach age 60, so are your regular income payments and withdrawals
- **invest** your pension while you concentrate on enjoying your retirement
- **take out extra money** (known as lump sum payments) whenever you need it (subject to the 10% drawdown limit if you have a Transition to Retirement Allocated Pension and have not met a relevant condition of release)
- **tell us** who will get any remaining pension if you die, or choose someone to continue to receive your regular income payments.

Starting your allocated pension

To start your Allocated Pension:

- you must have at least \$10,000
- you must be an Australian or New Zealand citizen or an Australian permanent resident and be receiving this PDS in Australia
- you must have reached:
 - your preservation age and retired permanently, or want to start a Transition to Retirement strategy (more about this later), or
 - age 65.

An Allocated Pension is generally only for when you've retired or are leading up to retiring. You can also start an Allocated Pension if you have super that you can withdraw in cash (known as an unrestricted non-preserved amount) or you are permanently incapacitated.

Please note that you must finalise any tax deductions you intend to claim for any personal contributions with your super fund before you transfer your super to your Allocated Pension account.

Preservation Age

Your preservation age varies, depending on when you were born:

Born	Preservation age
Before 1 July 1960	55
Between 1 July 1960 and 30 June 1961	56
Between 1 July 1961 and 30 June 1962	57
Between 1 July 1962 and 30 June 1963	58
Between 1 July 1963 and 30 June 1964	59
After 30 June 1964	60

Minimum you can invest

You need at least \$10,000 to start an Allocated Pension.

Mercer Direct

You need at least \$20,000 to invest in Mercer Direct. You can't invest more than 80% of your account balance.

Transfer balance cap

In deciding how much to invest to start your pension you should take into account the Government applies a 'lifetime limit' (currently between \$1.6 million and \$1.7 million depending on your circumstances) on the total amount you may transfer into pension accounts that have no tax on investment earnings after 1 July 2017. Any existing superannuation pension account balances you had at 1 July 2017 (that have no tax on investment earnings) will also count against your transfer balance cap.

If you invest more than your transfer balance cap, the excess must be either:

- transferred back to an accumulation account (with 15% investment earnings tax then applying) or
- withdrawn from the superannuation system

and you may be assessed for 'excess balance tax' which is generally 15% of the notional earnings on the excess amount.

A lump sum withdrawal will reduce the used amount of your transfer balance cap. Income payments do not reduce the used amount of your transfer balance cap.

The Australian Taxation Office keeps track of how much of your transfer balance cap you have used, how much you have remaining (if any) and for issuing excess balance assessments and excess balance tax assessments.

You can find more information about the transfer balance cap at ato.gov.au

Investing More Money

Once you've started an Allocated Pension, you can't add any additional money to that pension account. That's why it's important to consider consolidating your super money into one super account before starting your Allocated Pension. If you don't consolidate, then (subject to the transfer balance cap) you can still open another Allocated Pension with any other super money you have.

If your pension is a reversionary pension or was commenced from a lump sum death benefit, it cannot be rolled back to a super (accumulation) account.

How it works with the age pension

You may be able to use your Allocated Pension to top-up any Government Age Pension payments you may be entitled to receive. It's important to know that the balance of your Allocated Pension account counts toward the Age Pension asset test and deemed earnings on your Allocated Pension balance count toward the income test.

If you're funding your own retirement, your Allocated Pension may help you reduce the amount of tax you pay on your overall income in retirement.

Boost your super before retiring

Transition to Retirement is a type of Allocated Pension that can pay you some income while you are still working. It's a strategy to give your super a boost before you stop working, or let you cut back on working hours without reducing your income. It can only be used if you have reached your preservation age.

Save On Tax

The tax you pay on money you put into super (salary sacrifice) is generally lower than the tax you pay on your salary. These savings boost your super.

It's important to know that you can only take out extra money from your Transition to Retirement Allocated Pension in limited circumstances.

Setting Up Your Transition to Retirement

To set up a Transition to Retirement Allocated Pension, you transfer part of your super account to a Transition to Retirement Allocated Pension. This means you will have:

- **a super account** which your employer and salary sacrifice contributions go to, and
- **a pension account** which will pay you a regular income.

The two accounts will work together and may reduce the overall tax on your take-home pay. Generally the strategy is designed so that your overall income level, with salary and Transition to Retirement Allocated Pension regular income payments combined, will not change much.

Earnings Tax Exemption – Relevant Conditions of Release

Your Transition to Retirement Allocated Pension will not be eligible for tax free investment earnings until you reach age 65 or advise us that you have met one of the other relevant conditions of release, as follows:

- leaving your employer at or after age 60
- retiring permanently from the workforce, or
- becoming permanently disabled or terminally ill.

When this occurs, unless you advise us otherwise we will transfer your investments to the untaxed equivalent of the taxed investment option(s) you have chosen.

Transfer Balance Cap Treatment

Your Transition to Retirement Allocated Pension will not be counted against the transfer balance cap until it becomes eligible for tax free investment earnings.

At that time, the balance transferred to the untaxed investment option will be reported to the ATO for counting towards the transfer balance cap.

Is it right for you?

This strategy can be complex. It's important to work out if it's right for you with careful planning and ongoing reviews. To get an idea of what difference this could make to you, we recommend you seek financial advice. A financial adviser can help you plan for your retirement.



Naveen uses his super early

Naveen has just turned 60. His adviser explains a Transition to Retirement strategy could give him access to his super while he's still working. The flexibility really appeals to Naveen.

His adviser explains if Naveen starts a Transition to Retirement Allocated Pension, he could either:

- **Boost his super:** continue working full time, put more of his salary into super and draw an income from his pension. Naveen would get a similar total income (salary and pension payments combined) while also having more going into his super. That means his super balance gets a welcome boost leading up to retirement, thanks to tax savings.
- **Reduce debt:** continue working full time, draw an income from his pension and use this to pay down debt more quickly.
- **Dream big:** continue working full time, draw an income from his pension and use this to achieve those big dreams he's always had – like buying a caravan or helping his kids out financially.
- **Cut back on working hours:** work part time, draw an income from his pension and use this to supplement his income.

Which would you choose?

This information is intended as general information only and should not be considered personal advice. You should consider your own objectives, investor needs and financial situation before choosing investment options, or get advice from a financial adviser.

Payment options

An Allocated Pension gives you the flexibility to tailor your payments to your needs.

Payment options

With an Allocated Pension you can:

- choose the amount of your regular income payments
- select the frequency of payments from monthly, quarterly or annual payments
- change the amount or frequency of these payments at any time, and
- take out extra money whenever you need it.

Regular income payment amounts

At least one payment must be made to you each year, of at least the minimum amount set by the Government (see the table on the right). If you start your pension after 31 May there is no minimum that financial year, although you can request regular income payments.

Transition to Retirement Allocated Pensions yearly payments are limited to a maximum amount of 10% of your account balance, also set by the Government. The amounts that apply to you can be seen when you login to your account at mercersuper.com and on your annual benefit statement.

Any regular income payments must be taken from any unrestricted non-preserved amount you have transferred to your Transition to Retirement Allocated Pension account until that amount is exhausted, then taken from any restricted non-preserved amount and finally from any preserved amount.

How You Receive Payments

You can ask for your payments to be deposited monthly, quarterly or annually to your bank account. If you invest in more than one option, you can select which options you would like to receive payments from and in what proportion.

If You're Invested in Mercer Direct

There are different rules that apply to Mercer Direct. See the 'Receiving Payments from Mercer Direct' section in the *Other Things You Should Know* booklet for more information. Go to mercersuper.com/documents for a copy.

If you've invested in more than one option

Example: Payment option 1

Percentage payments: if your account balance is invested in 80% Mercer Conservative and 20% Mercer Select Growth, you can choose to receive your payments from Mercer Select Growth only. Or, you could choose 95% from Mercer Conservative Growth and 5% from Mercer Select Growth.

Example: Payment option 2

Priority order: you can nominate the order in which payments will be made. Payments will be made from one investment option at a time.

Once there's no longer enough money in your chosen option(s), payments will automatically be made from the account balance in your other options.

Minimum and maximum yearly income amounts

Age (at 1 July)*	Minimum income amount – percent of account balance** (You can choose more than this)	Maximum (Transition to Retirement Allocated Pension only)
Under 65	4%	10%
65 - 74	5%	No limit
75 - 79	6%	
80 - 84	7%	
85 - 89	9%	
90 - 94	11%	
95+	14%	

* Age is your age at 1 July or when you start a pension in the case of the first year.

** For the first year, a reduced minimum applies based on the proportion of the financial year remaining from the pension start date. For 2021/22, a further reduction of 50% applies under a coronavirus relief measure. If you start your pension after 31 May in a financial year, there is no minimum for that financial year.

How to take your money out

Once you have started your Allocated Pension, there may be times when you want to withdraw extra money. This is called a lump sum payment. You can withdraw some or all of your money at any time by completing a *Request for Partial/Full Commutation (Withdrawal) in the Mercer Super Trust Allocated Pension Division* form. Call the Helpline for a copy of this form. You can also withdraw some of your money online by logging into your account at mercersuper.com.

Limits apply to any lump sum payments:

- You must withdraw at least \$5,000, unless:
 - (a) you withdraw your whole account balance
 - (b) you are permanently incapacitated
 - (c) you are diagnosed with a terminal medical condition
 - (d) you need to pay a super-related tax liability, or
 - (e) you need to make a Family Law split
- You must leave at least \$2,400 in your account if you want to keep your Allocated Pension going.

Note that lump sum payments do not count towards your minimum yearly income payment amount.

Withdrawing from your Transition to Retirement Allocated Pension

If you want to withdraw more than the maximum yearly income payment from a Transition to Retirement Allocated Pension, you must meet one of the conditions set down by the Government. These include where you:

- leave your employer at or after age 60
- retire permanently from the workforce at or after your preservation age
- reach age 65, or
- become permanently disabled, terminally ill or die, or satisfy certain compassionate grounds or financial hardship criteria as specified by legislation.

When you satisfy a relevant condition of release and do not make a withdrawal request, your Transition to Retirement Allocated Pension will remain as a Transition to Retirement Allocated Pension; however, your investment earnings will be tax free.

Exiting from Mercer Direct

If you wish to close your Mercer Direct account you must first sell all your investments made through it. Once all trades have settled and/or term deposits cashed out, and all pending income proceeds available in your Cash Hub, it can be closed.

To exit Mercer Direct you will need to switch your entire balance to your other Mercer Super Trust investment options.

The Cash Hub will remain open until any outstanding dividends or distributions have been received and all corporate actions have been processed.

Once all of these amounts are paid, these funds will be transferred to your Mercer Super Trust account and your Mercer Direct account will be closed. You can find more information about exiting Mercer Direct in *Mercer Direct Member Guide*, available at mercersuper.com/documents

Impact of withdrawals on your transfer balance account

Where your pension is eligible for tax free investment earnings (i.e. you have an Allocated Pension or you have a Transition to Retirement Allocated Pension and have met a relevant condition of release), a lump sum withdrawal will reduce the used amount of your transfer balance cap. This applies where the lump sum is rolled back to a non-pension super account as well as where it is paid to you.

Income payments do not reduce the used amount of your transfer balance cap.

Work out how much you will need

You'll also need to nominate how much pension you want to receive each year. It will depend on factors such as the lifestyle you want to lead, how long you think your money needs to last and future medical expenses.

Our retirement income simulator can help you work out how much you will need each year in retirement and give you an estimate of how long your super may last. Access the simulator online at supercalcs.com.au/ris9/mst

Investment options

Whether you're an aggressive investor with an appetite for risk, the type who likes to play it safe or somewhere in between, we've got an investment option to suit your needs. Please read the *Investments* booklet for more information about the investment options available to you.

You can invest your pension account balance in one or more of the following investment options:

Mercer SmartPath

The Mercer SmartPath® option adapts your investment strategy as you age - it is invested more aggressively in your younger years and more conservatively as you get older.

Ready-made options

We've developed a range of options that combine a mix of asset classes and management styles to target a specific investment objective. Whether you have an appetite for risk or want to play it safe, you simply choose the option that best suits your needs.

Select-your-own options

Designed for those who want to be more hands-on, the Select-your-own options include, the Mercer Sustainable Plus options, the Mercer sector options, as well as passive and enhanced passive options.

Mercer Direct

The Mercer Direct investment option lets you trade directly in ASX 300 shares, exchange traded funds and term deposits, all within your pension.

The Mercer Direct investment option is not available to Transition to Retirement Allocated Pension members who are not eligible for untaxed earnings.

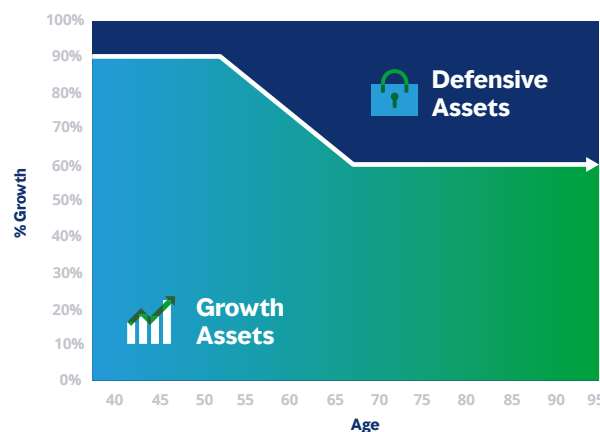
About the Mercer SmartPath investment option

The Mercer SmartPath investment option takes a whole of life approach to investing your money. This means we actively manage your investments to help ensure your asset mix is in line with your life stage, based on your age. With Mercer SmartPath, your money is invested in the relevant path based on your year of birth (you cannot choose the path) and you will remain in that path as long as you invest in Mercer SmartPath. When you're younger Mercer SmartPath starts with a higher allocation to growth assets, such as shares and property. As you get older, your exposure to growth assets will gradually reduce to ensure the investment returns are less volatile.

We actively manage the investment strategy for each path, carefully considering likely risk tolerance, liquidity needs, opportunities for tax efficiency and income requirements.

See the Investments booklet for more information about Mercer SmartPath.

Mercer SmartPath glidepath



When you transfer your super from the Corporate Superannuation Divisions of the Mercer Super Trust to the Allocated Pension Division, your money will automatically be invested in the same investment option or a closely aligned investment option (although you can change this anytime if you want to).

For more details see the Investments booklet available at mercersuper.com/documents

Transition to Retirement Allocated Pension Members

If you have a Transition to Retirement Allocated Pension, your investment options will be limited to the taxed Investment options that are offered until you reach age 65 or advise us that you have satisfied a relevant condition of release. When this occurs, unless you advise us otherwise, we will transfer your investment to the untaxed equivalent of the taxed investment option(s) you have chosen.

For more details see the Investments booklet available at mercersuper.com/documents



A more relaxed approach to investing

Vincent is 56 and recently transferred his super into the Allocated Pension Division from his employer plan in the Corporate Superannuation Division of the Mercer Super Trust. In his employer's plan, his money was invested in Mercer SmartPath, the default investment option. Vincent liked this option because it automatically changed his mix of investments, so he wasn't taking as much risk as he got older.

Vincent feels this is an appropriate way for his money to be invested, as he does not have experience with investments or shares and is worried that he might make the wrong decision if he has to choose on his own. There are a lot of options for him to choose from and he's more comfortable letting Mercer take control. He wants to concentrate on enjoying retirement, spending time with his family and taking the odd holiday – not worrying about how to invest his money.

This information is intended as general information only and should not be considered personal advice. You should consider your own objectives, needs and financial situation before choosing investment options, or get advice from a financial adviser.

Your own mix: things to consider

If you are considering which investment option or mix of options is right for you, it's important to consider the ultimate purpose for your money, your personal circumstances and retirement goals. We call these your investment and income needs.

Different investor types

The following information may assist you to determine what type of investor you are.

My attitude:	When investing, security is paramount and you are not particularly concerned with the level of returns. You are extremely uncomfortable with volatile or negative returns in any year.	When investing, security is more important to you than the level of returns achieved and you are very uncomfortable with volatile or negative returns.	When investing, security is an important consideration, but you are still comfortable with some risk to achieve conservative levels of returns. You are uncomfortable with significant volatility or negative returns over a short time frame.	When investing, you are comfortable with a balance between security and risk and understand that some risk is necessary to achieve higher returns. You are comfortable with some volatility or negative returns over a short time frame.	When investing, you are willing to trade security for higher returns. You understand that some amount of risk is needed to achieve a higher level of returns. You are comfortable with volatility or negative returns over a short time frame.	When investing, you have an aggressive attitude to risk, quite willing to trade off security to achieve a high level of returns. You are very comfortable with volatility or negative returns over a short time frame.
I am:	Likely to be a very defensive investor	Likely to be a defensive investor	Likely to be a cautious investor	Likely to be a neutral investor	Likely to be an assertive investor	Likely to be an aggressive investor
Typical asset allocation ranges	No Growth assets 100% Defensive assets	0-25% Growth assets 75-100% Defensive assets	20-40% Growth assets 60-80% Defensive assets	40-60% Growth assets 40-60% Defensive assets	50-70% Growth assets 30-50% Defensive assets	70-100% Growth assets 0-30% Defensive assets

This table is intended as general information only and should not be considered personal advice. You should consider your own objectives, investor needs and financial situation before making any investment decisions or get advice from a financial adviser.

Risks of investing

All investments, including super, carry risks.

Investment risks

The investment options each have different levels and types of risk, depending on the assets they invest in. Generally, investment risk is the chance that an investment outcome will be different to what is expected. Investments could rise or fall in value or produce a return that is less than anticipated. Rises and falls in value occur for a variety of reasons and sometimes quickly.

You can help balance risk by choosing investment options that invest across different asset classes, regions and investment managers.

Generally, assets with the highest long-term return also carry the highest level of short-term risk. Returns for each investment option will vary and future returns may be different to past returns. Your investment could rise or fall in value or produce a return that is less than expected. Rises and falls in value can happen quickly and for many reasons.

Before making an investment decision, you should carefully consider your ability to tolerate risk, such as the probability of an investment loss, and seek to understand the different types of risks that apply to the investment options. This is important as your investment returns are not guaranteed and as such you may get back less money than you invest.

See the *Investments* booklet for more information about investment risks.

Other risks

There are also some other risks:

- Super and tax laws may change in the future, which may affect the tax effectiveness of your pension or when your final benefit can be paid;
- Changes to fees and costs can also have an impact on your super balance, and
- Your account balance may not be enough to adequately meet your retirement needs and could run out before you die.

You should also read the important information about investment risks and the specific risks that apply to Mercer Direct which you can find in the *Investments* booklet. Go to mercersuper.com/documents for a copy.

Your income needs

The decisions you make about investment options are important, as they can impact how much income you will receive and how long your money will last. Your retirement is different to when you were working and receiving a regular salary (or wage), so you need to think about where your retirement income will come from.

Short and long-term income needs

It might appear easier to select just one investment option, but you need to make sure you consider your short-term income needs (income for the next 5 years) and long-term income needs (income for 5 years and beyond).

Short-term timeframes mean more focus on protecting your savings because you will withdraw the money sooner. An investment option with a lower chance of negative returns may be more suitable. The risk in the short-term is that you don't necessarily have the time to ride out any market declines.

Long-term timeframes mean you can focus more on options that will grow your savings above inflation because you will have more time to ride out any market ups and downs. The risk in the long-term is that your money will run out earlier than you planned.

Mercer investment menu

See the *Investments* booklet for more information about these investment options.

Tax free options for allocated pension members (Also for Transition to Retirement Allocated Pension members who are eligible for untaxed earnings)		
Ready-made	Select-your-own	Mercer Direct
<p>These options provide access to a combination of asset classes to target a specific investment objective.</p> <ul style="list-style-type: none"> • Mercer SmartPath (the default investment option) • Mercer Diversified Shares • Mercer High Growth • Mercer Select Growth • Mercer Moderate Growth • Mercer Conservative Growth 	<p>These options offer more flexibility for you to blend investment options and suits those who like to take more control over their investment decisions. We have grouped the Select-your-own investment options as follows:</p> <p>Mercer Sustainable Plus options</p> <p>These options incorporate additional sustainability principles into investment decisions:</p> <ul style="list-style-type: none"> • Mercer Sustainable Plus Shares • Mercer Sustainable Plus Australian Shares • Mercer Sustainable Plus Global Shares • Mercer Sustainable Plus Growth <p>Mercer Sector options</p> <p>These options offer exposure mainly to one major asset class. They are designed for members who want to invest in a particular asset class or multiple asset classes to tailor their own portfolio.</p> <ul style="list-style-type: none"> • Mercer Australian Shares • Mercer International Shares • Mercer International Shares – Hedged • Mercer Property • Mercer Fixed Interest • Mercer Cash <p>Mercer Passive and Enhanced Passive options</p> <p>These options aim to perform in line with the overall markets in which they invest. The Enhanced Passive options generally have some exposure to active management.</p> <ul style="list-style-type: none"> • Mercer Passive Australian Shares • Mercer Passive International Shares • Mercer Passive Australian Listed Property • Mercer Enhanced Passive Growth • Mercer Enhanced Passive Conservative Growth 	<p>This service allows you to self-manage your investments and choose from a range of investments, including:</p> <ul style="list-style-type: none"> • ASX 300 listed companies • Exchange Traded Funds • Term deposits <p>See the <i>Investments</i> booklet and the <i>Mercer Direct Member Guide</i> for more information.</p> <p>These documents are available at mercersuper.com/documents</p>

Taxed options (For Transition to Retirement Allocated Pension members who are not eligible for untaxed earnings)	
Ready-made	Select-your-own
<p>These options provide access to a combination of asset classes to target a specific investment objective.</p> <ul style="list-style-type: none"> • Taxed Mercer SmartPath (the default investment option) • Taxed Mercer Diversified Shares • Taxed Mercer High Growth • Taxed Mercer Select Growth • Taxed Mercer Moderate Growth • Taxed Mercer Conservative Growth 	<p>Mercer Sector options</p> <p>These options offer exposure mainly to one major asset class. They are designed for members who want to invest in a particular asset class or multiple asset classes to tailor their own portfolio.</p> <ul style="list-style-type: none"> • Taxed Mercer Australian Shares • Taxed Mercer International Shares • Taxed Mercer Property • Taxed Mercer Fixed Interest • Taxed Mercer Cash <p>Mercer Enhanced Passive option</p> <p>This option aims to perform in line with the overall market in which it invests, and has some exposure to active management</p> <ul style="list-style-type: none"> • Taxed Mercer Enhanced Passive Growth

Mercer Direct

Mercer Direct allows you to self-manage your investments, with direct access to ASX 300 shares, term deposits and Exchange Traded Funds (ETF).

Taking greater control of your own strategy means you decide exactly where your pension is invested, without the cost of setting up and maintaining a self-managed super fund.

How it works

Mercer Direct lets you use some of your pension account balance to invest in things such as ASX 300 shares.

You need to invest a minimum of \$20,000, but you must not invest more than 80% of your total balance in Mercer Direct.

Benefits of Mercer Direct

- Invest in ASX 300 shares, term deposits from ANZ, ME Bank, Macquarie Bank and NAB, and a selection of exchange traded funds (ETFs)
- Trade in real time for listed shares and exchange traded funds (during ASX trading hours)
- access a simple consolidated investment summary, and
- switch back to other investment options at any time.

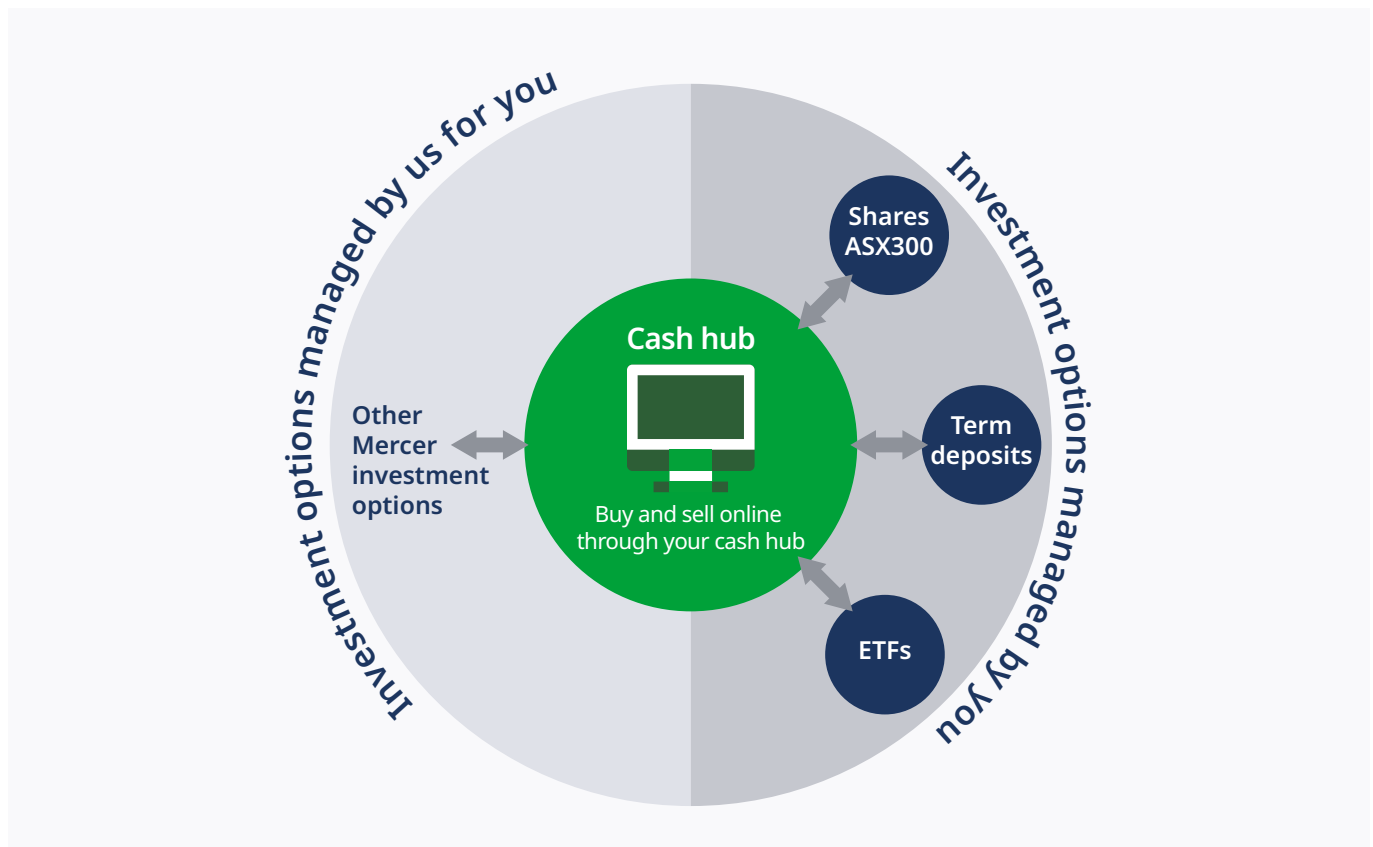
How to invest in Mercer Direct

Once your pension account is open, login to your account online and choose the amount you want to transfer from your current investment option to Mercer Direct (use the dollar based switch option to do this). The switch will be confirmed within two business days*, and then you can start investing.

* Applies if requests are received before 4pm on any business day.

Risks of Mercer Direct

Investing in the Mercer Direct investment option is different from the other investment options. This is because you choose your own investments and your portfolio is likely to be unique. With this greater degree of control comes a greater responsibility to understand the nature of your investments and their ability to generate your intended return and satisfy your desired level of risk. For more information on the specific risks applicable to Mercer Direct, refer to the *Investments* booklet. Go to mercersuper.com/documents for a copy.



Other important things

There are some other important things for you to know about your Allocated Pension. Please read the *Other Things You Should Know* booklet for more details about tax and your beneficiaries.

Tax

An Allocated Pension can be a tax-effective investment for your retirement, particularly when compared to non-super investments.

No tax is payable on Allocated Pension investment earnings.

However, investment earnings on Transition to Retirement Pensions will be taxed at 15% unless you have reached age 65 or you advise us that you have met another relevant condition of release.

The tax treatment of regular income and lump sum payments depends on your age.

Age 60 or over

If you have reached age 60 (or sometimes earlier for death benefit pensions), any regular income and lump sum payments are tax-free and don't need to be declared in your tax return.

Under age 60

Lump sum payments from death benefit pensions are tax-free. Income payments from death benefit pensions where the deceased died after reaching age 60 are also tax free.

Otherwise tax will be deducted from your income and lump sum payments. Your pension may have a tax-free component (e.g. if you had made after-tax contributions while you were working).

Tax offset: You will also get a 15% tax offset on any taxable income payments as long as you give us your Tax File Number (TFN) and you are over your preservation age. Income payments become tax-free when you turn 60.

You don't have to give us your TFN, but if you don't, we may have to deduct the highest rate of tax from any regular income or lump sum payments.

Excess balance tax

If you exceed your transfer balance cap, you may be assessed for 'excess balance tax' on notional earnings on the excess amount.

You should read the important information about the excess balance tax supplying your Tax File Number and will affect your pension in the *Other Things You Should Know* booklet, before making any decision about your super. Go to [mercersuper.com](https://www.mercersuper.com) for a copy of this booklet.

If you die while a member

Beneficiaries

If you don't use all your money in retirement, your beneficiaries will be given what's left in your account.

Your beneficiaries can be:

- a spouse (including de-facto)
- children of any age (including adopted, step and ex-nuptial children)
- other financial dependants (someone who relies on you financially)
- inter-dependants (someone who lives and shares a personal relationship with you where one or both of you provide for financial, domestic and personal care of the other), or
- your estate (as set out in your Will).

Option 1: Choose someone to get your income payments

This is called a Reversionary Beneficiary Nomination. When you start your Allocated Pension, you can choose an eligible beneficiary to continue to be paid regular income payments from your account. These payments continue until the money runs out or until they die.

See the Other Things You Should Know booklet available at mercersuper.com/documents for details, including which beneficiaries may be eligible.

Option 2: Choose someone to get a lump sum

This is called a Binding Death Benefit Nomination. If you choose this option, we'll pay your remaining account balance to that person (or people), normally as a lump sum payment. You need to keep this updated and we'll write to you every three years to remind you. If you do not update this, we will decide who will receive your benefit.

Option 3: We will choose for you

If you don't make a choice, or you don't keep your nomination up to date (Option 2) we will decide which of your beneficiaries will receive your balance. We will take into account any nominations you have made before deciding which of your beneficiaries to pay the benefit to.

Lump sum payout

If the remaining balance of your Allocated Pension is paid as a lump sum to a dependant for tax purposes then the payout is tax-free. Your payout may be subject to tax if we pay it to a non-dependant.

If the recipient is a dependant for tax purposes, the benefit can also be rolled over to commence a new (death benefit) pension.

Continuing income payments

If your remaining balance is paid as ongoing payments and you or the dependant are aged 60 years or over at the time of your death, the pension benefit is paid entirely tax-free. If you and the dependant are under 60 at the time of death, the income stream will be taxed as described in 'Under age 60' above.

You should read the more detailed information about your beneficiaries in the Other Things You Should Know booklet before making a decision and to find out about:

- Privacy
- Unclaimed money
- Lost members
- Anti-money laundering
- Family law
- Trustee powers and responsibilities
- Retirement of the trustee
- Trustee's indemnity
- Service providers to the trustee
- The governing rules
- Closing the Mercer Super Trust
- Tax and Social Security

These documents are available at mercersuper.com

Fees and costs

Did you know?

Small differences in both investment performance and fees and costs can have a substantial impact on your long term returns.

For example, total annual fees and costs of 2% of your account balance rather than 1% could reduce your final return by up to 20% over a 30 year period (for example, reduce it from \$100,000 to \$80,000).

You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs.

Your employer may be able to negotiate to pay lower administration fees. Ask the fund or your financial adviser.

To find out more

If you would like to find out more, or see the impact of the fees based on your own circumstances, the Australian Securities and Investments Commission (ASIC) website (www.moneysmart.gov.au) has a superannuation calculator to help you check out different fee options.

The table on the next page shows fees and other costs that we may charge you in the APD. We may deduct these fees and other costs from your pension account balance, from the returns on your investment or from the assets of the Mercer Super Trust as a whole.

We may charge other fees, such as activity fees and advice fees for personal advice, but these will depend on the nature of the activity or advice that you have chosen. Entry fees and exit fees cannot be charged.

You should read all the information about fees and other costs because it is important to understand their impact on your investment in the Mercer Super Trust.

- See the 'GST section for an explanation of the impact of GST on the fees and charges described in this PDS.
- The 'Tax and Social Security' section of the Other Things You Should Know booklet summarises how tax may be applied to super.
- See the Mercer Direct Member Guide for more details about taxes and investments in the Mercer Direct investment option. This guide is available at mercersuper.com/documents
- The 'Fees and other costs table', 'Breakdown of fees and other costs table' and the 'Additional explanation of fees and costs' section on the following pages set out fees and costs for the Mercer SmartPath investment option and other investment options in the APD.
- See 'Defined fees' in the 'Additional explanation of fees and costs' section of this PDS for definitions of fees referred to in the table on the next page.
- See 'Fee Changes' in the 'Additional explanation of fees and costs' section of this PDS for information about how the trustee may change fees.

All references to the Mercer SmartPath investment option in this section are applicable to both Allocated Pension members and Transition to Retirement Allocated Pension members.

Fees and costs table

Type of fee or cost	Amount	How and when paid										
Investment fee¹ The amount you pay for specific investment options is shown in the 'Breakdown of fees and other costs table' included in the 'Additional explanation of fees and costs' section of this PDS.	For the Mercer SmartPath investment option and Taxed Mercer SmartPath investment option 0.38% per annum of your account balance. For all other investment options From 0.00% to 0.70% per annum of your account balance, depending on the investment option you choose.	Generally calculated and deducted daily when unit prices are determined. Any deductions will be reflected in your pension account balance.										
Administration fee¹ The amount you pay for specific investment options is shown in the 'Breakdown of fees and other costs table' included in the 'Additional explanation of fees and costs' section of this PDS.	<ul style="list-style-type: none">A dollar based administration fee of \$18 per annum (\$1.50 per month), andAn asset based administration fee depending on the investment option you choose and the value of your account balance (as shown in the table below), andAn estimated expense allowance range of from 0.00% per annum to 0.068% per annum of your pension account balance. <p>The table below sets out the administration fee that may be charged.</p> <table><tr><th>Investment option</th><th>Asset based administration fee (% per annum of your account balance)</th></tr><tr><td>Mercer Direct</td><td>0.10%</td></tr><tr><td>All other investment options</td><td><table><tr><td>First \$350,000</td><td>0.39%</td></tr><tr><td>Balance over \$350,000[#]</td><td>0.00%</td></tr></table></td></tr></table> <p>[#] If the balance of your account (excluding any balance in the Mercer Direct investment option) is over \$350,000, then the asset based administration fee for your balance invested in these investment options over \$350,000 is 0.00%.</p> <p>In addition to the above fees, if you are invested in the Mercer Direct investment option, a portfolio administration fee of \$220.00 per annum (\$18.33 per month) is charged.</p>	Investment option	Asset based administration fee (% per annum of your account balance)	Mercer Direct	0.10%	All other investment options	<table><tr><td>First \$350,000</td><td>0.39%</td></tr><tr><td>Balance over \$350,000[#]</td><td>0.00%</td></tr></table>	First \$350,000	0.39%	Balance over \$350,000 [#]	0.00%	<p>Generally the dollar based administration fee is deducted on the last day of the month from your pension account balance. This fee is deducted in proportion to the amount you have invested in each of the investment options excluding the Mercer Direct investment option.</p> <p>Generally the asset based administration fee and expense allowance are calculated and deducted daily, when unit prices are determined. These deductions will be reflected in your pension account balance. If the fee deducted from the unit price is greater than the applicable fee, we will credit the difference on the last day of the month (or when you leave the APD) to your pension account balance by issuing additional units.</p> <p>Generally the asset based administration fee and expense allowance for the Mercer Direct investment option are calculated and deducted on the last day of the month from your pension account balance. These deductions are in proportion to the amount you have in each of the investment options excluding the Mercer Direct investment options and are calculated as follows:</p> <p>Applicable annual fee times your balance in the Mercer Direct investment option on the last day of the month divided by 12.</p> <p>Generally the portfolio administration fee (for the Mercer Direct investment option) is deducted on the last day of the month from your pension account balance. This fee is deducted in proportion to the amount you have invested in each of the investment options excluding the Mercer Direct investment option.</p>
Investment option	Asset based administration fee (% per annum of your account balance)											
Mercer Direct	0.10%											
All other investment options	<table><tr><td>First \$350,000</td><td>0.39%</td></tr><tr><td>Balance over \$350,000[#]</td><td>0.00%</td></tr></table>	First \$350,000	0.39%	Balance over \$350,000 [#]	0.00%							
First \$350,000	0.39%											
Balance over \$350,000 [#]	0.00%											
Buy-sell spread	Nil	Not applicable										
Switching fee	Nil	Not applicable										

Fees and costs table (continued)

Type of fee or cost	Amount	How and when paid
Advice fees Relating to all members investing in a particular investment option (including Mercer SmartPath).	Nil	Not applicable
Other fees and costs^{2, 3}	See notes ² and ³ below	See notes ² and ³ below
Indirect Cost Ratio (ICR)¹ The amount you pay for specific investment options is shown in the 'Breakdown of fees and other costs table' included in the 'Additional explanation of fees and costs' section of this PDS.	<p>For the Mercer SmartPath investment option and Taxed Mercer SmartPath investment option An estimated ICR of between 0.33%^ to 0.35%^ per annum of your account balance, depending on which option and path you are in.</p> <p>For all other investment options An estimated ICR of between 0.00%^ to 0.70%^ per annum of your account balance, depending on which investment option you choose.</p>	<p>Generally calculated and deducted daily (from the underlying investment vehicles or the relevant investment options) when unit prices are determined. This will be reflected in your account balance.</p> <p>For the Mercer Direct investment option the ICR is generally calculated and deducted on the last day of each month from your account balance.</p> <p>This fee is deducted in proportion to the amount you have in each of the investment options excluding the Mercer Direct investment option. The ICR is calculated as follows:</p> <p>Applicable annual fee times your balance in the Mercer Direct investment option on the last day of the month divided by 12.</p>

¹ If your pension account balance is less than \$6,000 at 30 June of any year, the total combined amount of administration fees, investment fees and indirect costs charged to you for the that financial year is capped at 3% of your pension account balance. Any amount charged in excess of the cap must be refunded.

² Other fees and costs may apply to you including: family law fees and advice fees for personal advice (which are negotiable). For more details see the 'Additional explanation of fees and costs' section of this PDS.

³ Other fees and costs may apply if you are invested in the Mercer Direct investment option including: a brokerage fee, a management fee for exchange traded funds and a term deposit break fee. For more details see the 'Additional explanation of fees and costs' section of this PDS.

^ The ICRs for each investment option are for the year ending 30 June 2021 (except for Mercer Sustainable Plus Australian Shares) and are based on the actual information available and/or reasonable estimates for that period as at the date of this PDS.

The estimated ICR for Mercer Sustainable Plus Australian Shares is based on a reasonable estimate only of the indirect costs generally expected to apply for this investment option for the year ended 30 June 2022.

The ICRs may vary from year to year. For more details, see 'Indirect Cost Ratio' in the 'Additional explanation of fees and costs' section of this PDS.

Example of annual fees and costs for the Taxed Mercer SmartPath investment option

This table gives an example of how the fees and costs for the Taxed Mercer SmartPath investment option can affect your pension investment over a one year period. The example is based on the 'Born 1959 to 1963' path. The indirect costs for the Taxed Mercer SmartPath investment option vary depending on your path. You can use this table to compare this pension product with other pension products.

Example – taxed Mercer SmartPath		Balance of \$50,000
Investment fees	0.38%	For every \$50,000 you have in the Taxed Mercer SmartPath investment option you will be charged \$190 each year.
Plus Administration fees	0.458% plus \$18	And , you will be charged \$229 each year plus \$18 in dollar based administration fees regardless of your balance.
Plus indirect costs for Taxed Mercer SmartPath	0.35%	And , indirect costs of \$175 will be deducted from your investment.
Equals cost of Taxed Mercer SmartPath		If your balance was \$50,000, then for that year you will be charged fees of \$612 for the Taxed Mercer SmartPath investment option.

* Additional fees may apply.

Additional explanation of fees and costs

Further Costs

The trustee currently pays certain costs associated with product and strategic services from reserves, which are estimated to be 0.036% per annum of Mercer Super Trust assets.

Breakdown of fees and other costs table

This table shows the investment fee, an estimated expense allowance range, the asset based administration fee and the estimated ICR for each investment option. See a description of expense allowance and ICR later in this section of this PDS. For Mercer SmartPath, the ICR that applies will depend on the path applicable to your year of birth.

Investment option Tax free options for allocated pensions (also for Transition to Retirement Allocated Pension members who are eligible for untaxed earnings)			Investment Fee (% Per annum) ¹	Administration fees ¹			Estimated ICR (% Per annum) ^{1,4}
				Estimated expense allowance range (% per annum)	Asset based administration fee (% per annum of account balance)		
					First \$350,000	Balance over \$350,000 ³	
Ready-made	Mercer SmartPath ²	Born prior to 1949	0.38	0-0.068	0.39	0.00	0.33
		Born 1949 to 1953	0.38	0-0.068	0.39	0.00	0.33
		Born 1954 to 1958	0.38	0-0.068	0.39	0.00	0.33
		Born 1959 to 1963	0.38	0-0.068	0.39	0.00	0.33
	Mercer Diversified Shares		0.47	0–0.068	0.39	0.00	0.17
	Mercer High Growth		0.42	0–0.068	0.39	0.00	0.41

Breakdown of fees and other costs table (continued)

Investment option Tax free options for allocated pensions (also for Transition to Retirement Allocated Pension members who are eligible for untaxed earnings)		Investment Fee (% Per annum) ¹	Administration fees ¹			Estimated ICR (% Per annum) ^{1,4}	
			Estimated expense allowance range (% per annum)	Asset based administration fee (% per annum of account balance)			
				First \$350,000	Balance over \$350,000 ³		
Ready-made	Mercer Select Growth ²	0.70	0–0.068	0.39	0.00	0.45	
	Mercer Moderate Growth	0.33	0–0.068	0.39	0.00	0.33	
	Mercer Conservative Growth	0.28	0–0.068	0.39	0.00	0.29	
Select-your-own	Mercer Sustainable Plus	Mercer Sustainable Plus Shares	0.60	0–0.068	0.39	0.00	0.12
		Mercer Sustainable Plus Australian Shares ²	0.60	0–0.068	0.39	0.00	0.17
		Mercer Sustainable Plus Global Shares ²	0.60	0–0.068	0.39	0.00	0.09
		Mercer Sustainable Plus Growth	0.48	0–0.068	0.39	0.00	0.34
	Mercer Sector	Mercer Australian Shares	0.45	0–0.068	0.39	0.00	0.24
		Mercer International Shares	0.53	0–0.068	0.39	0.00	0.08
		Mercer International Shares - Hedged ²	0.54	0–0.068	0.39	0.00	0.17
		Mercer Property	0.55	0–0.068	0.39	0.00	0.69
		Mercer Fixed Interest	0.15	0–0.068	0.39	0.00	0.08
		Mercer Cash	0.10	0–0.068	0.39	0.00	0.03

Breakdown of fees and other costs table (continued)

Investment option Tax free options for allocated pensions (also for Transition to Retirement Allocated Pension members who are eligible for untaxed earnings)			Investment Fee (% Per annum) ¹	Administration fees ¹			Estimated ICR (% Per annum) ^{1,4}
				Estimated expense allowance range (% per annum)	Asset based administration fee (% per annum of account balance)		
					First \$350,000	Balance over \$350,000 ³	
Select-your-own	Mercer Passive and Enhanced Passive	Mercer Passive Australian Shares	0.20	0–0.068	0.39	0.00	0.04
		Mercer Passive International Shares	0.20	0–0.068	0.39	0.00	0.04
		Mercer Passive Australian Listed Property ²	0.25	0–0.068	0.39	0.00	0.12
		Mercer Enhanced Passive Growth	0.24	0–0.068	0.39	0.00	0.07
		Mercer Enhanced Passive Conservative Growth	0.24	0–0.068	0.39	0.00	0.07
Mercer Direct ³	Mercer Direct	0.00	0–0.068	0.10	0.10	0.00	

Investment option Taxed options (for Transition to Retirement Allocated Pension members who are not eligible for untaxed earnings)			Investment Fee (% Per annum) ¹	Administration fees ¹			Estimated ICR (% Per annum) ^{1,4}
				Estimated expense allowance range (% per annum)	Asset based administration fee (% per annum of account balance)		
					First \$350,000	Balance over \$350,000 ³	
Ready-made	Mercer SmartPath ²	Born 1954 to 1958	0.38	0-0.068	0.39	0.00	0.33
		Born 1959 to 1963	0.38	0-0.068	0.39	0.00	0.35
	Taxed Mercer Diversified Shares ²		0.47	0–0.068	0.39	0.00	0.20
	Taxed Mercer High Growth ²		0.42	0–0.068	0.39	0.00	0.40

Investment option Taxed options (for Transition to Retirement Allocated Pension members who are not eligible for untaxed earnings)		Investment Fee (% Per annum) ¹	Administration fees ¹			Estimated ICR (% Per annum) ^{1,4}	
			Estimated expense allowance range (% per annum)	Asset based administration fee (% per annum of account balance)			
				First \$350,000	Balance over \$350,000 ³		
Ready-made	Taxed Mercer Select Growth ²	0.70	0–0.068	0.39	0.00	0.46	
	Taxed Mercer Moderate Growth ²	0.33	0–0.068	0.39	0.00	0.32	
	Taxed Mercer Conservative Growth ²	0.28	0–0.068	0.39	0.00	0.29	
Select-your-own	Mercer Sector	Taxed Mercer Australian Shares ²	0.45	0–0.068	0.39	0.00	0.26
		Taxed Mercer International Shares ²	0.53	0–0.068	0.39	0.00	0.08
		Taxed Mercer Property ²	0.55	0–0.068	0.39	0.00	0.70
		Taxed Mercer Fixed Interest ²	0.15	0–0.068	0.39	0.00	0.08
		Taxed Mercer Cash ²	0.10	0–0.068	0.39	0.00	0.03
	Mercer Enhanced Passive	Taxed Mercer Enhanced Passive Growth ²	0.24	0–0.068	0.39	0.00	0.07

Notes:

¹ If your pension account balance is less than \$6,000 at 30 June of any year, the total combined amount of administration fees, investment fees and indirect costs charged to you for the that financial year is capped at 3% of your pension account balance. Any amount charged in excess of the cap must be refunded.

² The combined maximum investment fee, expense allowance and administration fee will not exceed 4% per annum for these investment options. All other investment options will not exceed 2.5% per annum.

³ Any balance in the Mercer Direct investment option is not counted in the calculation of the member's account balance for determining the balance over \$350,000 where a nil administration fee applies.

⁴ The ICRs for each investment option are for the year ending 30 June 2021 (except for Mercer Sustainable Plus Australian Shares) and are based on the actual information available and/or reasonable estimates for that period as at the date of this PDS. For more details, see the 'Indirect Cost Ratio' section under the 'Additional explanation of fees and costs' section of this PDS.

The estimated ICR for Mercer Sustainable Plus Australian Shares is based on a reasonable estimate only of the indirect costs generally expected to apply for this investment option for the year ended 30 June 2022.

The ICRs may vary from year to year. For more details, see 'Indirect Cost Ratio' in the 'Additional explanation of fees and costs' section of this PDS.

Investment fees

Investment fees apply to each investment option and typically vary depending on the type of assets the option invests in and the management style (for example, active or passive).

Performance fees

The trustee does not directly charge any performance fees. Accordingly there are no performance fees included in the investment fees charged to you by the trustee. However, performance related fees may be charged by underlying investment vehicles or managers of those vehicles and these are included in the Indirect Cost Ratio (described below).

Administration fees

The administration fee relates to the administration or operation of the Mercer Super Trust (see 'Defined Fees' section of this Booklet) and includes:

- an asset based administration fee; and
- an estimated expense allowance.

Estimated expense allowance

We have the right to reimburse ourselves for expenses incurred from the assets of the Mercer Super Trust. These reimbursements are for actual outgoings reasonably incurred with the running of the Mercer Super Trust, where those outgoings are not specifically for a division, plan or member account. If the trustee charges an expense allowance, that amount is included in the administration fee of the relevant investment option (as set out in the 'Fees and other costs table'). The allowance is passed on to members by an adjustment to the unit price reducing the investment performance of the relevant investment option.

If you are invested in the Mercer Direct investment option, the expense allowance is generally calculated and deducted on the last day of each month from your account balance in proportion to the amount you have in each of your investment options excluding the Mercer Direct investment option. This fee is calculated as follows:

Applicable annual expense allowance times your balance in the Mercer Direct investment option (on the last day of the month) divided by 12.

The expense allowance varies from year to year reflecting the actual expenses incurred.

It is not possible to provide a precise figure for the expense allowance for investment options as they are not known until the end of the financial year. However, the range of the expected expense allowances is set out in the 'Breakdown of fees and other costs' tables.

The actual expense allowance may exceed the estimated ranges set out in the 'Breakdown of fees and other costs table'. We would only expect this to occur if there were unexpected expenses.

Actual expense allowances are provided in the Mercer Super Trust *Annual Report*.

The trustee is also entitled to be indemnified, out of the assets of the Mercer Super Trust if it incurs any liabilities, losses, costs and expenses in administering the Mercer Super Trust. See 'Trustee's indemnity' in the *Other Things You Should Know* booklet for more details about this right of indemnity.

Worked example:

Assume an amount of \$50,000 is invested for 12 months in the Mercer SmartPath investment option.

The expense allowance is between 0.00% and 0.068% per annum of your account balance, which is between \$0.00 and \$34.00 per annum.

Additional units*

A standard asset based administration fee of 0.39% per annum is charged by deduction from each investment option before the unit price is determined. If the asset based administration fee you need to pay on all or part of your account balance is less than standard administration fee, we credit additional units to your account, generally at the end of each month. The amount of additional units will be based on the difference between the standard asset based administration fee of 0.39% per annum deducted from the unit price and the asset based administration fee applicable to you.

The additional units credited are allocated according to the proportion held in each of your investment options excluding the Mercer Direct investment option.

* Not applicable for the Mercer Direct investment option.

Indirect cost ratio (ICR)

Each investment option has an ICR that represents the costs incurred by the underlying investment vehicles into which the Mercer Super Trust invests. The ICR may include but is not limited to:

- performance related fees
- investment fees for direct property and infrastructure managers
- any expense allowance charged by any underlying investment vehicle or manager of those vehicles
- the net explicit transactional and operational costs (see 'Transactional and operational costs' later in this section), and
- Over-the-Counter Derivative costs.

Performance related fees

Where an underlying investment vehicle or manager is used to invest the assets of an investment option, they may charge a performance related fee. These fees are reflected in the unit price of the underlying investment vehicle and accordingly form part of the ICR of the relevant investment option.

Underlying investment vehicles or managers that charge a performance related fee will generally only apply those fees when performance is greater than an agreed target. Accordingly, performance related fees will generally only arise when higher returns, relative to a specified target for a particular manager, are achieved.

Calculation of the ICR

The ICR is generally calculated and deducted daily (from the underlying investment vehicles or the relevant investment options, as applicable) when unit prices are determined, and is therefore reflected in the value of your pension account balance. The calculation of the ICR for the Mercer Direct investment option differs. See below for details.

The actual ICR for each investment option (including each path in Mercer SmartPath) is determined at the end of each financial year. The Mercer Super Trust's *Annual Report* provides the actual ICR that applied for each investment option (including each path in Mercer SmartPath) for that financial year.

The estimated ICRs for each investment option are set out in the 'Breakdown of fees and costs' table in this PDS. The ICRs for each investment option (except for Mercer Sustainable Plus Australian Shares) are based on the actual information available and/or reasonable estimates for the year ending 30 June 2021 as at the date of this PDS.

The estimated ICR for Mercer Sustainable Plus Australian Shares is based on a reasonable estimate only of the indirect costs generally expected to apply to this investment option for the year ended 30 June 2022.

The 'Estimated ICR ranges' table below gives you an estimate of the ranges of the future ICRs that are generally expected to apply for the individual investment options. These ranges do not act as limits or caps on the ICRs that may apply in the future as the ICRs may vary from year to year reflecting the indirect costs (if any) incurred by the underlying investment vehicles or managers.

Changes in the ICRs for a financial year may be disclosed via:

- the website **mercersuper.com** where the change is not materially adverse
- a notice to you when there is a materially adverse change to the ICRs.

Past fees and costs may not be a reliable indicator of future fees and costs.

ICR for the Mercer Direct investment option

If you are invested in the Mercer Direct investment option, the ICR is generally calculated and deducted on the last day of each month from your pension account balance. It is deducted in proportion to the amount you have in each of the investment options excluding the Mercer Direct investment option.

The monthly ICR deduction for the Mercer Direct investment option is calculated as follows:

Applicable annual ICR times your balance in the Mercer Direct investment option on the last day of the month divided by 12.

Estimated ICR ranges – Tax free options for Allocated Pensions (also for Transition to Retirement Allocated Pension members who are eligible for untaxed investment earnings)

Investment option	Estimated ICR range (% per annum of your account balance)
Mercer SmartPath - Born prior to 1963 [^]	0.15-0.50
Mercer Diversified Shares	0.15-0.35
Mercer High Growth	0.20-0.60
Mercer Select Growth	0.20-1.10
Mercer Moderate Growth	0.20-0.45
Mercer Conservative Growth	0.15-0.40
Mercer Sustainable Plus Shares	0.05-0.30
Mercer Sustainable Plus Australian Shares	0.10-0.25
Mercer Sustainable Plus Global Shares	0.05-0.35
Mercer Sustainable Plus Growth	0.20-0.50
Mercer Australian Shares	0.20-0.45
Mercer International Shares	0.05-0.20
Mercer International Shares - Hedged	0.10-0.40
Mercer Property	0.40-1.00
Mercer Fixed Interest	0.05-0.20
Mercer Cash	0.01-0.05
Mercer Passive Australian Shares	0.02-0.10
Mercer Passive International Shares	0.02-0.10
Mercer Passive Australian Listed Property	0.05-0.15
Mercer Enhanced Passive Growth	0.05-0.15
Mercer Enhanced Passive Conservative Growth	0.05-0.15
Mercer Direct	0.00

[^] 'Born prior to 1963' includes the following paths –Born prior to 1949, Born 1949 to 1953, 1954 to 1958 and 1959 to 1963.

Estimated ICR ranges – Taxed options
(for Transition to Retirement Allocated Pension members
who are not eligible for untaxed investment earnings)

Investment option	Estimated ICR range (% per annum of your account balance)
Taxed Mercer SmartPath - Born 1954 to 1958	0.15-0.50
Taxed Mercer SmartPath - Born 1959 to 1963	0.15-0.50
Taxed Mercer Diversified Shares	0.15-0.35
Taxed Mercer High Growth	0.25-0.65
Taxed Mercer Select Growth	0.20-1.10
Taxed Mercer Moderate Growth	0.20-0.50
Taxed Mercer Conservative Growth	0.15-0.40
Taxed Mercer Australian Shares	0.15-0.45
Taxed Mercer International Shares	0.05-0.20
Taxed Mercer Property	0.40-1.00
Taxed Mercer Fixed Interest	0.05-0.20
Taxed Mercer Cash	0.01-0.05
Taxed Mercer Enhanced Passive Growth	0.05-0.15

Transaction and operational costs*

* The following information applies to all investment options except the Mercer Direct investment option.

Transactional and Operational Costs are the costs associated with trading to manage the investment strategy for each investment option.

Such costs are borne by members and may be additional to those fees and costs disclosed in the 'Fees and Other Costs' table earlier in this PDS.

Ongoing transactional and operational costs include:

- Explicit costs, such as brokerage, settlement costs (including custody costs), clearing costs, stamp duty on an investment transaction and buy-sell spreads less any costs recouped by the underlying investment vehicles.
- Implicit costs, which are costs that include an assessment of the difference between the price paid for acquiring an asset and the price that would be payable if it were disposed of (bid/ask price assessment) less any costs recouped by the underlying investment vehicles.

The net transactional and operational costs incurred for each investment option are equal to the sum of:

- net explicit costs (i.e. those already included in the ICR), and
- net implicit costs (i.e. those costs which are not already in the ICR).

No part of any transactional and operational cost is paid to the trustee or any investment manager as a fee and such costs are not subject to GST.

For each of the investment options (except for Mercer Sustainable Plus Australian Shares) the estimated costs for the year ending 30 June 2021 are set out in the table below.

Also shown are the net explicit costs (i.e. those already in the ICR) and net implicit costs (i.e. those costs which are not already in the ICR) for each of the investment options (except for Mercer Sustainable Plus Australian Shares) for the year ending 30 June 2021.

The estimated costs and net explicit costs shown for Mercer Sustainable Plus Australian Shares are based on a reasonable estimate only of the costs generally expected to apply to this investment option for the year ended 30 June 2022.

Tax Free options for Allocated Pensions (also for Transition to Retirement Allocated Pension members who are eligible for untaxed earnings)	Estimated total transactional and operational costs (% per annum of your account balance)	Estimated costs recouped from the buy-sell spread (% per annum of your account balance)	Estimated net transactional and operational costs (% per annum of your account balance)	Estimated net transactional and operational costs disclosed in the ICR - also referred to as net explicit costs (% per annum of your account balance)	Estimated net transactional and operational costs not disclosed in the ICR - also referred to as net implicit costs (% per annum of your account balance)
Mercer SmartPath - Born prior to 1949	0.10	0.00	0.10	0.05	0.05
Mercer SmartPath - Born 1949 to 1953	0.10	0.00	0.10	0.05	0.04
Mercer SmartPath - Born 1954 to 1958	0.11	0.00	0.11	0.06	0.05
Mercer SmartPath - Born 1959 to 1963	0.11	0.00	0.11	0.06	0.05
Mercer Diversified Shares	0.16	0.00	0.16	0.09	0.07
Mercer High Growth	0.15	0.00	0.15	0.08	0.06
Mercer Select Growth	0.13	0.00	0.13	0.08	0.06
Mercer Moderate Growth	0.11	0.00	0.11	0.05	0.05
Mercer Conservative Growth	0.10	0.00	0.10	0.04	0.06
Mercer Sustainable Plus Shares	0.10	0.00	0.10	0.06	0.04
Mercer Sustainable Plus Australian Shares	0.23	0.00	0.23	0.13	0.10

Tax Free options for Allocated Pensions (also for Transition to Retirement Allocated Pension members who are eligible for untaxed earnings)	Estimated total transactional and operational costs (% per annum of your account balance)	Estimated costs recouped from the buy-sell spread (% per annum of your account balance)	Estimated net transactional and operational costs (% per annum of your account balance)	Estimated net transactional and operational costs disclosed in the ICR - also referred to as net explicit costs (% per annum of your account balance)	Estimated net transactional and operational costs not disclosed in the ICR - also referred to as net implicit costs (% per annum of your account balance)
Mercer Sustainable Plus Global Shares	0.00	0.00	0.00	0.00	0.00
Mercer Sustainable Plus Growth	0.10	0.00	0.10	0.05	0.04
Mercer Australian Shares	0.14	0.00	0.14	0.14	0.00
Mercer International Shares	0.15	0.00	0.15	0.05	0.09
Mercer International Shares - Hedged	0.16	0.00	0.16	0.06	0.09
Mercer Property	0.16	0.00	0.16	0.16	0.01
Mercer Fixed Interest	0.11	0.00	0.11	0.01	0.09
Mercer Cash	0.02	0.00	0.02	0.00	0.02
Mercer Passive Australian Shares	0.03	0.00	0.03	0.03	0.00
Mercer Passive International Shares	0.02	0.00	0.02	0.02	0.00
Mercer Passive Australian Listed Property	0.04	0.00	0.04	0.04	0.00
Mercer Enhanced Passive Growth	0.04	0.00	0.04	0.02	0.02
Mercer Enhanced Passive Conservative Growth	0.06	0.00	0.06	0.01	0.05
Mercer Direct	0.00	0.00	0.00	0.00	0.00

Past fees and costs may not be a reliable indicator of future fees and costs.

Taxed options (for Transition to Retirement Allocated Pension members who are not eligible for untaxed earnings)	Estimated total transactional and operational costs (% per annum of your account balance)	Estimated costs recouped from the buy-sell spread (% per annum of your account balance)	Estimated net transactional and operational costs (% per annum of your account balance)	Estimated net transactional and operational costs disclosed in the ICR - also referred to as net explicit costs (% per annum of your account balance)	Estimated net transactional and operational costs not disclosed in the ICR - also referred to as net implicit costs (% per annum of your account balance)
Taxed Mercer SmartPath - Born 1954 to 1958	0.11	0.00	0.11	0.06	0.05
Taxed Mercer SmartPath - Born 1959 to 1963	0.13	0.00	0.13	0.07	0.06
Taxed Mercer Diversified Shares	0.21	0.00	0.21	0.11	0.09
Taxed Mercer High Growth	0.17	0.00	0.17	0.09	0.09
Taxed Mercer Select Growth	0.16	0.00	0.16	0.08	0.07
Taxed Mercer Moderate Growth	0.11	0.00	0.11	0.05	0.06
Taxed Mercer Conservative Growth	0.09	0.00	0.09	0.04	0.06
Taxed Mercer Australian Shares	0.23	0.00	0.23	0.16	0.06
Taxed Mercer International Shares	0.15	0.00	0.15	0.05	0.09
Taxed Mercer Property	0.16	0.00	0.16	0.16	0.01
Taxed Mercer Fixed Interest	0.11	0.00	0.11	0.02	0.10
Taxed Mercer Cash	0.02	0.00	0.02	0.00	0.02
Taxed Mercer Enhanced Passive Growth	0.05	0.00	0.05	0.02	0.03

Past fees and costs may not be a reliable indicator of future fees and costs.

Buy-sell spreads

There are no buy-sell spreads applied to any investment options as we use a single unit price for both the issue and redemption of units (i.e. the entry price equals the exit price).

If a buy-sell spread, were applied it would be an additional cost to you. The buy-sell spread is not subject to GST.

The trustee reserves the right to apply a buy-sell spread to any investment option in the future.

Borrowing costs

Borrowing costs are any costs relating to a credit facility (loan) used as part of the overall investment strategy. Borrowing costs are an additional cost to you and may vary from year to year.

The borrowing costs (if any) for each of the investment options (except for Mercer Sustainable Plus Australian Shares) are for the year ending 30 June 2021 and are based on the actual information available and/or reasonable estimates for that period as at the date of this PDS and are set out below.

The estimated borrowing costs for Mercer Sustainable Plus Australian Shares are based on a reasonable estimate only of the borrowing costs generally expected to apply to this investment option for the year ended 30 June 2022.

Tax Free options for Allocated Pensions (also for Transition to Retirement Allocated Pension members who are eligible for untaxed earnings)	Estimated Borrowing Costs (% per annum of your account balance)
Mercer SmartPath - Born prior to 1949	0.04
Mercer SmartPath - Born 1949 to 1953	0.04
Mercer SmartPath - Born 1954 to 1958	0.04
Mercer SmartPath - Born 1959 to 1963	0.04
Mercer Diversified Shares	0.00
Mercer High Growth	0.04
Mercer Select Growth	0.05
Mercer Moderate Growth	0.03
Mercer Conservative Growth	0.02
Mercer Sustainable Plus Shares	0.00
Mercer Sustainable Plus Australian Shares	0.00
Mercer Sustainable Plus Global Shares	0.00
Mercer Sustainable Plus Growth	0.03
Mercer Australian Shares	0.00
Mercer International Shares	0.00
Mercer International Shares - Hedged	0.00
Mercer Property	0.39
Mercer Fixed Interest	0.00
Mercer Cash	0.00
Mercer Passive Australian Shares	0.00
Mercer Passive International Shares	0.00
Mercer Passive Australian Listed Property	0.00
Mercer Enhanced Passive Growth	0.00
Mercer Enhanced Passive Conservative Growth	0.00
Mercer Direct	0.00

Taxed options (for Transition to Retirement Allocated Pension members who are not eligible for untaxed earnings)	Estimated Borrowing Costs (% per annum of your account balance)
Taxed Mercer SmartPath - Born 1954 to 1958	0.04
Taxed Mercer SmartPath - Born 1959 to 1963	0.04
Taxed Mercer Diversified Shares	0.00
Taxed Mercer High Growth	0.04
Taxed Mercer Select Growth	0.05
Taxed Mercer Moderate Growth	0.03
Taxed Mercer Conservative Growth	0.02
Taxed Mercer Australian Shares	0.00
Taxed Mercer International Shares	0.00
Taxed Mercer Property	0.39
Taxed Mercer Fixed Interest	0.00
Taxed Mercer Cash	0.00
Taxed Mercer Enhanced Passive Growth	0.00

Other fees

Family Law fees

A charge of \$541.00 will apply if your pension is subject to an agreement or court order that splits your pension between you and your former spouse. This charge is generally split equally between you and your former spouse.

Advice fees

As a member of the Mercer Super Trust, you have access to a range of financial advice.

You can negotiate your advice fees with your Mercer Financial Adviser who is an authorised representative of MFAAPL. Fees for advice that are related to your account in the Mercer Super Trust can be conveniently deducted from your APD balance.

You can also make similar arrangements with other Financial Advisers. However, any Financial Adviser who is not an authorised representative of MFAAPL, we will need to be provided with details of the financial planning licence.

If an advice fee is to apply to you or you wish to vary the amount of an existing advice fee, you will need to notify the trustee in writing by completing the appropriate form.

Call the Helpline if you wish to find out more about financial advice services or speak to a Mercer Financial Adviser.

Mercer Direct fees

Brokerage fee

This fee applies only to members who are invested in the Mercer Direct investment option and have shares and/or exchange traded funds.

A flat brokerage fee of 0.11% inclusive of GST (subject to a minimum \$22 inclusive of GST) applies to each trade. The brokerage fee will be deducted from your Mercer Direct cash hub at the time the trade is processed. GST will be applied at this time.

For example, if you invested in the Mercer Direct investment option and purchased \$90,000 worth of shares, the brokerage fee charged and deducted from your Mercer Direct Cash Hub would be \$99 inclusive of GST (being 0.11% of \$90,000).

Management fee for Exchange Traded Funds

This fee applies only to members who are invested in the Mercer Direct investment option and have ETFs.

Fees incurred by the ETF, including management fees, custody costs and other expenses may be deducted from the returns from the underlying securities in the ETF.

See the Mercer Direct section of the secure member website for a list of available ETFs. See the ETF provider's website for more information including any fees that may apply.

Term deposit break fee

If you cancel a term deposit before the maturity date, the term deposit provider may withhold some or all of the earnings that would have been due had you held the term deposit to maturity. See the terms and conditions available at onevue.com.au/web/onevue/executionpolicy for more details about any break fees. This document is available through Mercer Direct online.

Additional fees that can arise

The trustee may incur various costs, charges and expenses (outgoings) whilst acting as trustee of the Mercer Super Trust. These can include the legal expenses and the payment of taxes and charges.

Expense recovery fee

Under the terms of the governing rules, the trustee may recover these outgoings from the Mercer Super Trust.

Or the trustee may instead charge an expense recovery fee of up to 1.00% per annum on the value of your pension account balance. The trustee does not currently charge an expense recovery fee, but reserves the right to do so in the future. This expense recovery fee is a different fee to the expense allowance described account.

Where the trustee starts charging an expense recovery fee, the costs applicable to the relevant investment option may increase. We will write to notify you, at least 30 days before the increase.

Switching fees

The trustee is also entitled to charge members a switching fee of up to \$637.15 (indexed annually) for each switching request received.

The trustee does not currently charge a switching fee but reserves the right to do so in the future. We will let you know at least 30 days before such fees are charged.

Other fees

The trustee is also entitled to charge the following fees:

- a pension payment fee for each pension payment made; and
- a pension payment alteration fee for each pension payment alteration request received.

The trustee does not currently charge these fees but reserves the right to do so in the future. We will let you know at least 30 days before such fees are charged.

Fee changes

Indexation of fees

Dollar based administration, and portfolio administration (for the Mercer Direct investment option) and family Law fees are indexed annually on 1 January to generally reflect Average Weekly Ordinary Time Earnings (see 'Fees and other costs table'). The fees applicable for 1 December 2021 and 1 January 2022 are set out in this Booklet. The next indexation will be 1 January 2023.

The portfolio administration fee is indexed in increments of \$5.00 only where the cumulative increase since the previous indexation is \$4.00 or more.

Fee increases

In addition to indexing fees, the trustee has the right to increase fees at any time, without your consent, subject to the maximum fees set out below. Fees may increase due to changes in economic conditions, or Government regulations, supplier charges increases or a substantial reduction in the size of the APD. We will give you at least 30 days written notice of any increase in fees.

Where there is a materially adverse change to the fees the PDS will be updated. Where the change is not materially adverse, the change will be detailed on the website mercersuper.com.

Maximum fees

Under the APD rules, the trustee has the right to charge maximum fees as follows:

- a dollar based administration fee of \$20.35 (indexed annually) per member per month
- for investment options established before 1 July 2005, investment fees and asset based administration fees together not exceeding 2.5% per annum of your account balance
- for investment options established on or after 1 July 2005, investment fees and asset based administration fees together not exceeding 4% per annum of your account balance (see the 'Breakdown of fees and other costs table' for details of those investment options where a combined maximum fee of 4% per annum applies)
- an expense recovery fee of 1% per annum of your account balance
- a pension payment fee of \$50.95 (indexed annually) for each pension payment made
- a pension payment alteration fee of \$127.40 (indexed annually) for each pension payment alteration request received, and
- a switching fee of \$637.15 (indexed annually) for each switching request received.

The trustee has chosen to fore go these maximums for the fees charged (if any) as shown in the 'Fees and other costs table' and 'Breakdown of fees and other costs table' earlier in this PDS. Any future increases will be within these maximum limits.

Further pursuant to legislation for pension accounts with a balance below \$6,000 at 30 June, there is a cap on the total combined administration, investment fees and indirect costs for the prior year. Any fees in excess of this cap will be refunded.

Reduced fees

If you are a transferring member from the Corporate Superannuation Division of the Mercer Super Trust your employer may have negotiated lower fees that will apply to your membership of the Allocated Pension Division. If such a fee arrangement applies to you, you will be advised of this by us separately at, or before, the time you are provided with a copy of this PDS.

GST

The GST disclosures in this PDS are of a general nature only.

GST is not payable on units purchased in the Mercer Super Trust. However, fees payable in respect of the management of the Mercer Super Trust are subject to GST, as described below.

GST applies to all fees charged to the Mercer Super Trust. Generally, the Mercer Super Trust cannot claim full input tax credits in respect of these fees, but will usually be entitled to reduced input tax credits (currently up to 75% of the GST paid) in respect of some of these fees. As a result, the fees payable to us including GST are higher than those disclosed in this PDS.

Any fees payable to us as set out in this PDS approximate the net cost of these fees (after GST) and assume that reduced input tax credits are available.

The Brokerage fee for the Mercer Direct investment option set out earlier in this section of the PDS is shown including GST.

Tax and your super

The 'Tax and Social Security' section of the *Other Things You Should Know* booklet provides a summary of how your super is taxed. For more details about tax and your super see our *Fact Sheets*.

See the *Mercer Direct Member Guide* for more information about taxes on amounts invested in the Mercer Direct investment option.

You can download the *Fact Sheets* and *Mercer Direct Member Guide* at mercersuper.com/documents

Further information

The trustee does not retain for its own use any profit made on the netting of transactions (even though the governing documents permit it to do so) and has no intention to do so in the future.

The trustee may retain for its own use any interest earned on contributions tax from the date it deducts an amount for this tax to the date it pays it to the Australian Taxation Office (ATO).

Defined fees

Definitions of the various fee types referred to in this section are listed below:

Activity fees

A fee is an activity fee if:

- (a) the fee relates to costs incurred by the trustee of the Mercer Super Trust that are directly related to an activity of the trustee:
 - (ii) that is engaged in at the request, or with the consent, of a member; or
 - (iii) that relates to a member and is required by law; and
- (b) those costs are not otherwise charged as an administration fee, an investment fee, a buy-sell spread, a switching fee, or an advice fee.

Administration fees

An administration fee is a fee that relates to the administration or operation of the Mercer Super Trust and includes costs that relate to the administration or operation, other than:

- (a) borrowing costs; and
- (b) indirect costs that are not paid out of the Mercer Super Trust that the trustee has elected in writing will be treated as indirect costs and not fees, incurred by the trustee of the Mercer Super Trust or in an interposed vehicle or derivative financial product; and
- (c) costs that are not otherwise charged as an investment fee, a buy-sell spread, a switching fee, an activity fee or an advice fee.

Advice fees

A fee is an advice fee if:

- (a) the fee relates directly to costs incurred by the trustee of the Mercer Super Trust because of the provision of financial product advice to a member by:
 - (ii) a trustee of the Mercer Super Trust; or
 - (iii) another person acting as an employee of, or under an arrangement with, the trustee of the Mercer Super Trust; and
- (b) those costs are not otherwise charged as an administration fee, an investment fee, a switching fee, or an activity fee.

Buy-sell spreads

A buy-sell spread is a fee to recover transactional costs incurred by the trustee of the Mercer Super Trust in relation to sale and purchase of assets of the Mercer Super Trust. Refer to 'Transactional and operational costs' earlier in this PDS for details. The trustee currently does not charge any buy-sell spreads.

Exit fees

An exit fee is a fee, other than a buy-sell spread, that relates to the disposal of all or part of a member's interests in a superannuation entity. The trustee does not charge exit fees.

Indirect Cost Ratio

The Indirect Cost Ratio (ICR) for an investment option offered by the Mercer Super Trust, is the ratio of the total of the indirect costs for an investment option, to the total average net assets of the Mercer Super Trust attributed to that investment option.

Note: A fee deducted from a member's account or paid out of the Mercer Super Trust is not an indirect cost.

Refer to 'Indirect Cost Ratio' earlier in this PDS for further details.

Investment fees

An investment fee is a fee that relates to the investment of the assets of the Mercer Super Trust and includes:

- (a) fees in payment for the exercise of care and expertise in the investment of those assets (including performance fees*); and
- (b) costs that: relate to the investment of assets of the Mercer Super Trust, other than:
 - (iii) borrowing costs; and
 - (iv) indirect costs that are paid out of the Mercer Super Trust that the trustee has elected in writing will be treated as indirect costs and not fees, incurred by the trustee of Mercer Super trust or an interposed vehicle or derivative financial product; and
 - (v) costs that are not otherwise charged as an administration fee, a buy-sell spread, a switching fee, an activity fee or an advice fee.

* *There are currently no performance fees included in the investment fees. This is because the trustee does not directly charge or incur any performance fees. Where an external investment trust or manager (that is used to invest the assets of an investment option) charges a performance related fee, these fees form part of the ICR of the relevant investment option. Refer to the 'Performance related fees' section earlier in this PDS for further details.*

Switching fees

A switching fee is a fee to recover the costs of switching all or part of a member's interest in the Mercer Super Trust account from one investment option or product in the Mercer Super Trust to another.

Enquiries and complaints

To make an enquiry or complaint you can:

- call the Helpline on **1800 671 369** from 8am to 7pm AEST Monday to Friday (or if calling from outside Australia on 61 3 8687 1823 from 8am to 7pm AEST Monday to Friday)

We can help you in a number of languages, simply ask for a translator when you call.

or

- write to:

Enquiries and Complaints Officer
Mercer Super Trust
GPO Box 4303
Melbourne VIC 3001

or email us:

MSALcustomer.complaints@mercerc.com

Please include your Allocated Pension Division account number when writing to us.

Information regarding the Mercer Super Trust complaints process can be accessed online. Go to **mercercsuper.com/documents** and select the Mercer Complaints Management Procedures. A hard copy can also be provided on request.

The trustee always seeks to resolve any complaints to the satisfaction of all concerned and in the best interests of all members of the Mercer Super Trust. We will acknowledge your complaint as soon as practicable. We will provide you a response no later than 30 calendar days after receiving your complaint, unless another timeframe is allowed or required under the relevant legislation. If we are unable to provide you a response within this timeframe, we will provide you a delay notification advising you the reasons for the delay, as well as your rights to complain to the Australian Financial Complaints Authority (AFCA). If you have made a complaint and are not satisfied with the outcome, or we have not resolved your complaint within the required timeframe, you can complain to AFCA. AFCA is a fair and independent body that can assist you with further resolving your complaint at no cost to you.

You can contact AFCA as follows:

Mail

Australian Financial Complaints
Authority Limited
GPO Box 3
Melbourne VIC 3001

Phone

1800 931 678

Online

info@afca.org.au

Website

afca.org.au

Time limits for referring complaints to AFCA may apply for certain types of matters. Please contact AFCA for more details about their requirements and time limits.

Cooling off

You can write to us to cancel your investment in the APD within 14 days of joining. This is called the cooling off period. The 14 day period starts from the earlier of the date you receive our confirmation of your investment or 5 days after you invest. You will lose your right to cool off if you exercise any rights in the APD, for example if you make an investment switch or withdrawal.

If you cancel your investment during the cooling off period, the amount we refund will be calculated at the price at which the units would have been acquired if you had acquired them on the day the cooling off right is exercised, adjusted for regular income payments or other distributions (if any) made to you during the period of investment, tax and reasonable transaction or administration costs. Therefore, the amount we refund may be greater or less than the amount initially invested.

If your initial investment was in the Allocated Pension, we will pay your refund or roll it over however you tell us to.

If your initial investment was in the Transition to Retirement Allocated Pension, we will pay your refund according to the following rules:

- any amount representing preserved or restricted non-preserved benefits cannot be paid directly to you and must be transferred to a regulated superannuation fund, approved deposit fund or a retirement savings account nominated by you, and
- any other amounts will be paid as directed by you.

If you haven't given us any directions within one month of notifying us that you want to cancel your investment, or if the super fund you tell us to roll your money to doesn't accept it, we may transfer your money to the ATO or pay it to you in cash, where the law allows us to.

Where we transfer your super to the ATO, you'll no longer have any rights under the Mercer Super Trust.

If you are above age 65 and haven't told us how and where you'd like your super paid and you can't be contacted, then your payout will be considered unclaimed money and will be sent to the ATO. You can contact the ATO to claim this money directly.

See 'Important Information' in the *Other Things You Should Know* booklet for further details.

If you have any questions contact us at:
Mercer Super Trust
GPO Box 4303
Melbourne VIC 3001
Helpline **1800 671 369**

Or visit mercersuper.com